

For Immediate Release



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Systema Software and Instec Join in Strategic Alliance to Offer Integrated Claims and Policy Administration Solution

Insurance Platform Seamlessly Integrates SIMS Claims and Quicksolver, Enabling Streamlined Data Flow and Workflow Across Claims and Policy Operations

Larkspur, CA and Naperville, IL – March 7, 2013 – [Systema Software](#), a leading provider of claims administration software and services to the insurance industry, and [Instec](#), a leading provider of policy administration services and technology to the commercial property and casualty insurance industry, today announced that they have joined in a strategic alliance to offer an integrated insurance platform.

The platform will include [SIMS Claims](#)[™], Systema’s next-generation [claims administration software](#), seamlessly integrated through Web services to [Quicksolver](#)[®], Instec’s innovative [policy administration system](#). By bringing together two industry-leading solutions, this platform is well positioned to be a premier offering for program administrators and carriers that want comprehensive claims management and policy administration capabilities. Insurers can access this platform as a hosted solution via the cloud or implement it on-premises.

[Jose Tribuzio](#), CEO of Systema Software, commented: “Today, many insurance companies realize that an [enterprise insurance platform](#) can improve overall costs and operations. Through our strategic alliance, insurance companies can now replace their disjointed, legacy applications with an integrated platform that combines two products—SIMS and Quicksolver—which are

highly focused, developed, and robust in their respective areas of [claims management](#) and policy administration. As a result, organizations can leverage an enterprise solution without compromising the depth or quality of their component applications. We believe this IT strategy empowers clients to achieve operational excellence, improved financial performance, and competitive differentiation in today's market.”

“This strategic alliance paves the roadway for a future-proof, complete [componentized platform](#) of claims and [policy administration](#) for the program business and carrier markets,” remarked [Bill Budde](#), CPCU, and VP of Sales and Marketing for Instec. “It really is a revolutionary approach to claims and policy administration management,” Budde continued, “and insurers are eager for new solution alliances that drive efficiency, bring new business to market faster, and substantially increase new revenue growth.”

According to Chad Hersh, a Managing Director at Novarica, “This combination makes a lot of sense for small or mid-sized carriers. Given the common .NET architecture shared by the two systems, the desire of carriers to leverage configurable, modern solutions, and the fact that carriers are often looking to replace more than just policy or just claims, Instec and Systema seem like a natural choice for a partnership.”

About Systema Software

[Systema Software](#) provides flexible, comprehensive solutions and services to the insurance industry. Its flagship product, SIMS Claims, is an innovative, browser-based property and casualty claims administration system. Together, our team of Big 4 consulting and industry veterans, experienced software developers, and project managers deliver an architecturally strong enterprise platform, designed for superior speed, scalability, and performance. For more information, visit us online at www.systemasoft.com.

About Instec

[Instec](#), founded in 1982, is a leading provider of services and technology to the commercial property and casualty insurance industry. Noted for long-term client relationships, Instec is a partner in providing business expertise and creating profitable growth. As providers of full

policy lifecycle management, Instec works with its clients on successful Program Business as well as streamlining operations from first quote to last endorsement. Instec's flagship technology, Quicksolver, is a best-of-breed rating and policy administration solution supporting all major lines of business, in all 50 states, and with native bureau rates, rules forms and statistical content. As a Microsoft Gold Certified Partner, Instec delivers strategic solutions that enable clients to drive competitive advantages in rating, issuing, and reporting in order to lower costs and maximize profitability. With more than three decades of experience, Instec is a trusted partner with deep industry knowledge, innovation and insight. To learn more, visit www.instec-corp.com.

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